

Frequently asked questions

Why should you join Foodbuy?

To save money on your procurement activities, gather essential data to help you streamline your buying process and identify new ways to optimize your supply chain.

Foodbuy leverages our \$4B+ purchasing power and works with 450 manufacturers to provide purchasing flexibility. With no membership fees and an expert account management team, we are ready to get to work to improve your business results.

How does the Foodbuy procurement program work?

With no change to your distribution agreements or your current purchasing behaviour, Foodbuy receives data directly from your distributors to calculate eligible rebates. Purchasing data is assessed to optimize products to help save on food costs.

What Broadline Distributor partners does Foodbuy work with in Canada?

Foodbuy works with a wide range of national and regional broadline distribution partners.

What types of businesses does Foodbuy work with?

Businesses of every size in any sector, from small independent operators to large multi-unit chains. Our members include restaurants, hotels, golf and country clubs, camps, casinos and entertainment venues, healthcare operations, educational facilities, airline caterers and more. Foodbuy provides procurement services for food, non-food, technology, staffing, as well as facilities maintenance and groundskeeping products and services.

What if I have an existing deal with a manufacturer?

We will work directly with you to review your manufacturer deals to determine what is the most beneficial path. Many Foodbuy members have direct deals with manufacturers. Upon account set-up the member can disclose their direct deals, and Foodbuy can exclude these or help manage the calculation of rebates.

What makes Foodbuy different from other Group Purchasing Organizations (GPOs)?

Our members benefit from our scale to save more money, receive the highest level of support and receive enhanced data and insights from our platforms and tools. Foodbuy provides tailored reporting, transparency, a monthly rebate cheque, proactive dedicated account management and the largest pool of food and non-food suppliers as well as programs with technology service suppliers, all with flexible and tailored programs.

How do I get set up on the Foodbuy Program?

Reach out to Foodbuy today and they will gather all the information and paperwork needed to become a Foodbuy member. Below are some key details that will be needed.

- Legal business name
- Email address and telephone number
- Current GPO status or N/A
- GST/HST number
- Operation address
- Distributor account number(s)
- Supplier exclusions
- EFT information

Email us at info@foodbuy.ca

Learn more at foodbuy.ca

Partners:

