



Polaron

BC Hydro's Energy Storage Incentive for Hotels

Reduce Hotel Operational Expenses With BC's Energy Storage Incentive Program:

The Energy Storage Incentive Program from BC Hydro offers rebates that cover a huge chunk of total battery storage project costs. Batteries work to reduce operational expenses for hotels by slashing demand charges while providing energy security for guests

The program was created to address growing concern over increasing energy demand on the grid. The incentive offers eligible BC businesses and hotels a substantial rebate of **up to 80% off project costs** to reward participants that join their peak demand management initiative under a P3 model. The hotel provides the real estate and connection needed in urban centres, BC Hydro provides funding for the projects and Polaron provides the product, expertise, installation, control oversight that creates guaranteed savings as well as maintenance.

To participate, your hotel must install a new battery system and nominate a portion or the entire battery capacity to participate in their Demand response program. This gives BC Hydro the ability to dispatch the battery to power your facility during high demand periods. The battery will automatically recharge later in the day or night when demand is lower. The set-up ensures your business is reducing its peak demand usage and guaranteeing lower operational costs monthly.

Eligibility Criteria:

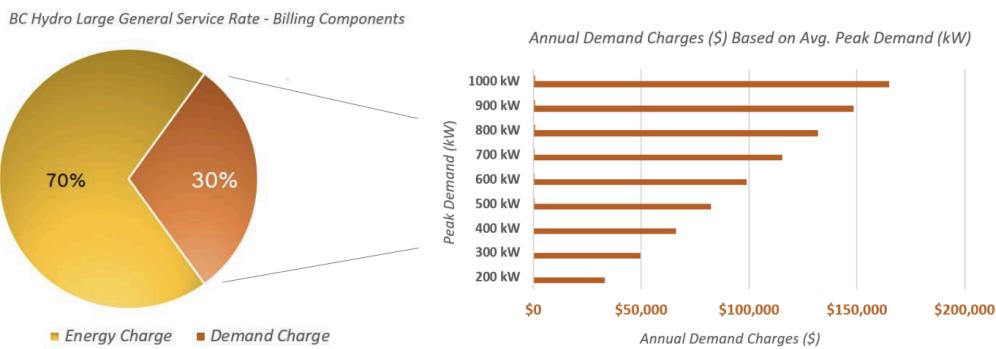
- Your hotel must be on a general service or irrigation rate under the Electric Tariff
- You must Install a new battery (previously installed batteries do not qualify)
- Have an operating smart meter
- Join a 10-year agreement with BC Hydro

Hotels and hospitality businesses especially are great candidates for the program. By reducing demand on the grid, hotels automatically decrease their own peak demand charges, **significantly reducing power expenses**. Another huge benefit and drawing factor for guests is having **reliable back-up power in case of outages**.

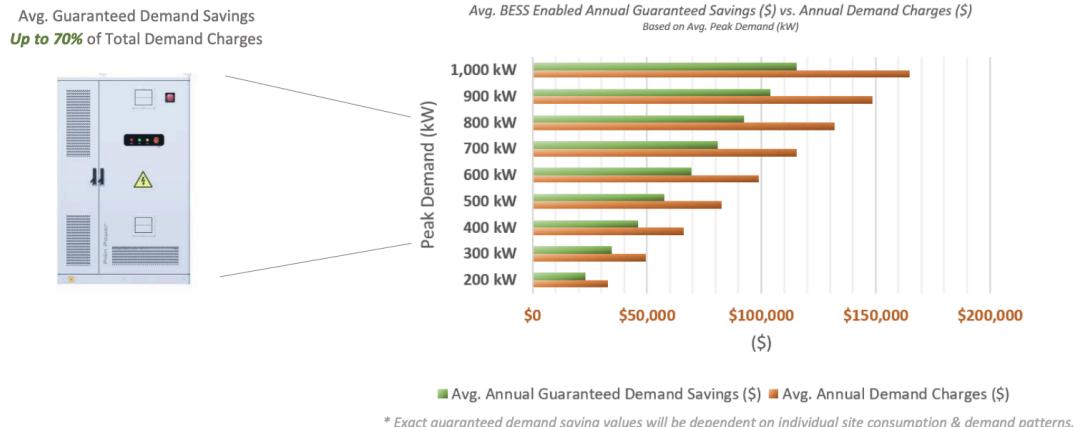
Key Benefits

- Offset up to thousands of dollars monthly in demand charges for your hotel
- Back-up power for smooth operation during power outages while improving guest satisfaction
- Up to 80% off total battery investment cost via BC Hydro's rebate
- 0.99% Exclusive Sunline Financing From Polaron
- Stackable with BC Hydro's load displacement incentive of up to \$5,000,000 for a solar energy system

What are the Demand costs your Hotel is currently paying BC Hydro:



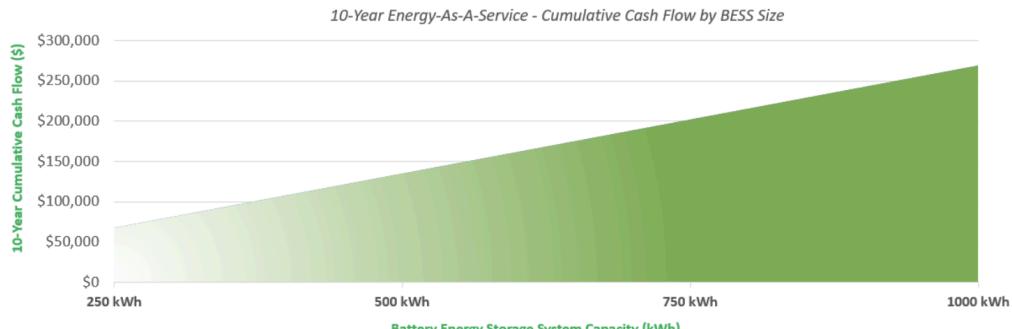
How a BESS solution can reduce these Demand costs:



The incentive is also stackable with available tax credits and qualifying rebates

- Load Displacement Incentive: Offers businesses up to \$5,000,000 to install a behind-the-meter solar energy system
- Clean Technology Tax Credit: Up to 30% refundable tax credit on the remaining amount of project costs.

The Energy Storage Incentive program is an opportunity to make a huge upgrade for your hotel with minimal investment.



*Exact cash flow values will be dependent on guaranteed savings values provided in accordance with individual site consumption & demand patterns.



Industry-Leading Battery Storage Technology With Refined AI Enhancements



A battery that we trust is one that we can proudly say we helped create. Pion Power's 261kWh Liquid Cooling BESS combines endless power and intelligent safety control. The liquid cooling technology improves efficiency and reliably regulates temperatures to create a stable but fast battery performance.

The battery is integrated with a cutting-edge AI system that seamlessly learns and adapts the battery to meet your hotel's energy needs, maximizing savings. By creating comprehensive strategies based on your hotel's schedule, the system is able to personalize how the battery works while accurately predicting future energy demands without disrupting your hotel's operational structure.

For more information about the battery's features, [check out our video](#)

Guaranteed Annual Demand Savings With Polaron's Exclusive 0.99% Interest



Our program was created with long-term partnerships and savings in mind, bringing expert knowledge and services that allow us to successfully facilitate clean energy investments for hospitality businesses. By aligning with provincial energy goals, we're able to secure funding for hotels, bringing huge expense saving projects to life without any financial strain.

We condense seemingly complicated programs into easily digestible and optimized solutions focused on immediate profits for hotels. Our one-of-a-kind Sunline financing package cohesively combines product expertise, premium installations, control oversight and post-installation maintenance into a single working

system. By introducing low-interest financing to the mix, we improve an already advantageous program that promises guaranteed long-term savings.

Sunline Financing is a one of a kind in-house financing program designed for businesses to be cash positive in the first year.

- 0.99% Financing Rate
- 10-year financing term
- \$1,000 Down
- Flexible to Pay Off Any-time
- O&M covered by Polaron Energy Corp. for the 10-year agreement

Polaron Lifecycle Warranty and Operations & Maintenance Plan		
Battery Energy Storage System	Pion Power	10 years or 6,000 cycles (battery degradation > 70%)
Labor Warranty	Workmanship	10
<i>24/7 Monitoring, Reporting & Performance Assurance</i>	<i>Routine & Corrective Maintenance, KPI Tracking & Asset Optimization Service</i>	<i>On-Going Program Compliance, Availability Management, Support Services</i>

How Polaron Can Help Get Your Hotel Started

If the program sounds like a good fit for you, the next step would be finding the right installer you can trust to take care of the project. We bring a full-turnkey solution to the table, handling all applications, installation work and post-installation care.

We represent Canada's largest clean energy community, with developed solar and battery solutions catered to meet each of our client's energy needs. Our experience, product-line and packages are unrivaled, trusted by thousands of businesses and homeowners across Canada.

- 13,200+ Installations nation-wide
- 7,108 mWh Commercial BESS Capacity
- 130 MW Solar Capacity
- In-house Sunline Financing for Guaranteed Demand Savings
- Cash Flow Positive In Year 1
- All-Inclusive Package that includes applications and installation

Let Polaron structure a **P3 battery solution** that leverages **BC Hydro rebates** and delivers measurable value from day one.